



ECOBALTIC
BUSINESS PARK



Project
presentation

SOLUTION MANUFACTURING

ECOBALTIC industrial business park
Bagrationovsky city district
Kaliningrad Region

2018

INTRODUCTION

Solution manufacturing



INVESTMENT IDEA

Construction of a workshop for the production of non-sterile and sterile solutions, including ear, eye and nasal drops, Mistin®, Miramistin®, Okomistin®, and others.



IMPORTANCE

- Socio-economic effect: the project will provide 150 new high-performance jobs in the region.
- Growing domestic exports: construction of the workshop in accordance with the international GMP standards will allow the prospective export of the products to the EU countries.



OBJECTIVE

Creation of the domestic manufacturing of the high-quality products for the national market, with the perspective of further export to the international markets.



GOALS

1. Launch of the new pharmaceutical product Mistin®.
2. Increase of the share of the domestically produced solutions for the medical use and veterinary in both physical and monetary terms.
3. Achievement of a positive socio-economic effect by means of creation of new high-performance jobs in the region.
4. Increase in the amount of tax liabilities assigned to the budgets of all levels.



INITIATOR
OF THE
PROJECT

INFAMED LLC
(Moscow)



LOCATION

ECOBALTIC industrial business park,
Bagrationovsky city district,
Kaliningrad Region



IMPLEMENTATION
PERIOD

II quarter 2020



Amount of investment

approx. \$**23,8M**

Production output

80 mln un./year
(I stage)

New jobs

150

Production area

1 500 m²

Implementation period

II quarter **2020**

EXPERIENCE

Solution manufacturing



INFAMED K LLC.

The INFAMED K pharmaceutical plant, functioning since 2014, is the first pharmaceutical enterprise in the Kaliningrad Region that produces the innovative popular antiseptic product Miramistin® 0,01% solution and Okomistin® eye drops, with the production output of up to 32 mln units a year. Countries of presence: Russia, Ukraine, Belarus, Kazakhstan, Kyrgyzstan, Armenia, Turkmenistan, Georgia, Uzbekistan.

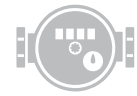
Currently, the company is preparing for registration in China and the EU countries. The revenue comprised 1,8 bn rubles in 2016.



INFAMED

The company plans to create a medical cluster specializing on the production of pharmaceuticals and medical products on the basis of the Ecobaltic industrial business park. In addition to the solution workshop construction, there are plans of manufacturing modern urological Foley catheters (with the foreign participation), sprayers for pharmaceutical products and cosmetics, ointments, medical injection needles, polymeric medical packaging, etc. All projects are expected to have an import substitution effect for the Russian health care field.





MISTIN® - ONE OF THE NEW PRODUCTS PLANNED FOR PRODUCTION

Mistin® is to be used for treatment and prevention of a wide range of diseases caused by bacterial or fungal infections, damage of the skin and mucous membranes of the livestock and domestic animals, as well as treatment and prevention of mastitis of cows.

The research on the therapeutic and prophylactic efficacy of the product conducted among the target species of farm animals (cattle, pigs, sheep, goats) demonstrated that Mistin® has a pronounced therapeutic and prophylactic effect when treating wounds of various etiologies, eczemas, burns, scratches, abrasions, and post-surgical sutures.



PLANNED FOR RELEASE:

- Mistin 50 ml in plastic bottles with a special applicator for intracisternal injection.
- Mistin 500 ml in plastic bottles.
- The release in bottles of more than 500 ml is also possible.

ADVANTAGES

Solution manufacturing



Therapeutic
efficacy of MISTIN® in
catarrhal and serous mastitis -

up to **82,5%**,

with subclinical mastitis-

up to **89,5%**,

prophylactic efficacy -

92,5%

- High therapeutic efficacy
- Safe to use
- Does not contain antibiotics or preservatives
- Active stimulation of regeneration of the non-healing skin areas (wounds, burns, sores, animal and insect bites, etc.)
- Microbicidal activity against most pathogenic bacteria, fungi and viruses
- No irritation or pain when applied to skin and mucous membranes, i.a. in case of intracisternal injection.

TREATMENT WITH ANTIBIOTICS

- Negative effect on the immune system
- Accumulation in meat and milk
- May cause the development of resistance of microorganisms
- In the course of treatment, replacement of the coccal microflora by other mastitis pathogens may occur (E. coli, Pseudomonas aeruginosa, etc.), against which antibiotics are not effective

TREATMENT WITH THE PRODUCT MISTIN®

- No toxic effect on animals, even with the prolonged use of the product or in a dose many times greater than the therapeutic dose
- Does not accumulate in the body, nor absorbed when applied to skin and mucous membranes
- Does not contain preservatives, stabilizers or colors
- Does not provoke resistance in microorganisms, fungi and viruses
- A wide spectrum of antimicrobial activity, superior to its counterparts



MISTIN® contains a brand new active substance -
bensildimetil[3-(miristoilamino)propyl]ammonium chloride monohydrate

LOCATION

Solution manufacturing



Location of solution manufacturing on the territory of the ECOBALTIC business park.



Federal motorway Kaliningrad-Bezledy along the borders of the park



ECOBALTIC
BUSINESS PARK

Trigeneration

AB - Market

Filling workshop for Miramistin and Okomistin

Workshops for ointments and substances

BAGRATIONOVSK

Customs and logistics terminal SIRIUS



Dart Plus

Sprayer manufacturing

Catheter manufacturing

GDP warehouse



Production site requirements:
Area: 1 500 m²

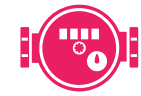
Production of veterinary forms organized on the territory of the ECOBALTIC business park will be compliant with all GMP requirements



The Polish border (the international automobile border-crossing point "Bagrationovsk") is only few meters away

TARIFFS

Solution manufacturing



ELECTRIC POWER

\$ **0,05** /kWh

WATER SUPPLY

\$ **0,27** /m³



WATER DISPOSAL

\$ **0,13** /m³

GAS SUPPLY

\$ **75** /1 000 m³



LAND PLOT

\$ **60 000** /ha



RENT OF PRODUCTION PREMISES

\$ **6** /m²

OFFICE RENT

The price is negotiable

AVERAGE SALARY

\$ **6 360** per year

The price for resources is calculated according to the state tariffs

The tariffs are changed 1-2 times a year

Calculation of variable expenses: monthly with metering devices

The prices do not include VAT

CONTACTS

Solution manufacturing



WE ARE READY TO SHARE WITH YOU MORE!



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